

Boldly **Moving** Makers **Forward**



MEET THE TEAM



Mark Denzler

President & CEO

MEET THE TEAM



Cindy Tomei

VP, Membership Growth & Engagement



Randy Prince

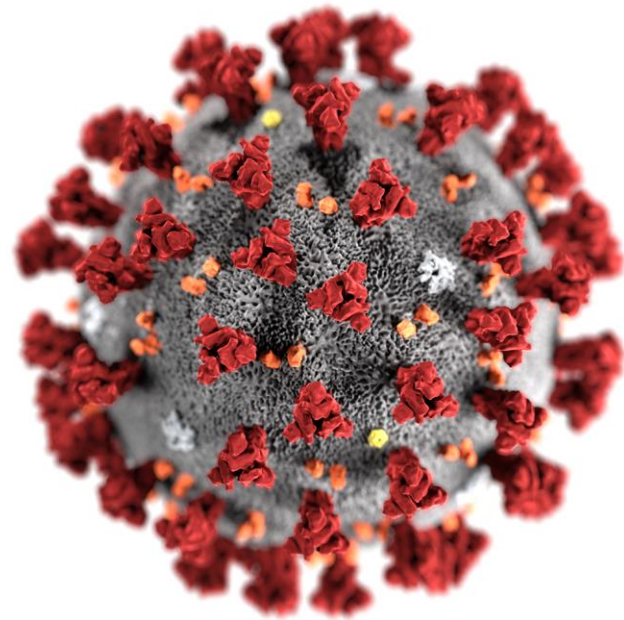
Business Development Manager



Ken DiFrancesca

Business Development Manager

Great in a Crisis...



IMA At the Forefront

- Defining Essential Businesses
- Taking the Lead in Securing PPE
- Serving on State & City Task Forces
- Providing Daily Accurate Communications

Leading the way

- Re-Opening Guidebook
- Manufacturing Sourcing Center
- Workers' Comp Advocacy
- Hosting Vital Timely Webinars

Who is the IMA?

Founded in 1893...Really



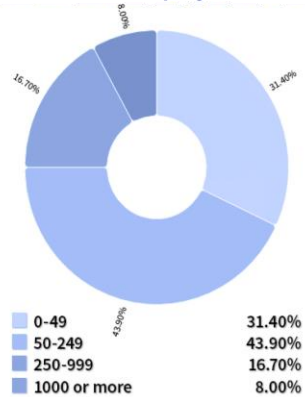
- Serving Manufacturers Longer than Anyone
- THE Voice in Advocacy
 - Manufacturers Purchase Credit
 - Research & Development Credit
 - Education Foundation
 - Meet your Legislators in the State and in D.C.
- The only statewide association that has your back

Meet Our MAKERS

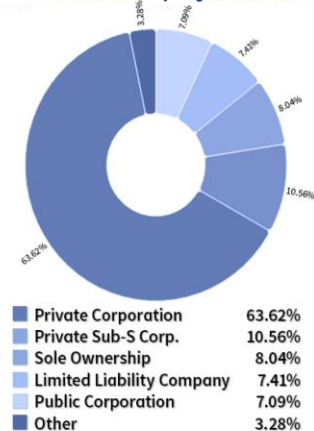


The IMA at a Glance

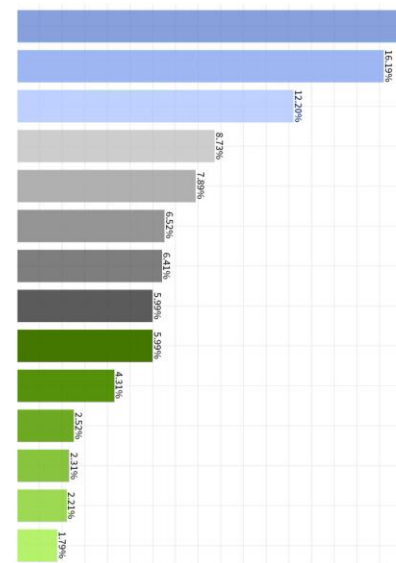
IMA Membership by Size (FTE)



IMA Membership by Ownership



IMA Membership by Industry



Heavy Equipment	16.93%
Fabricated Metal	16.19%
Food/Beverage	12.20%
Chemical	8.73%
Other	7.89%
Paper	6.52%
Plastics	6.41%
Steel	5.99%
Electronics	5.99%
Transportation Equipment	4.31%
Petroleum/Energy	2.52%
Wholesale Durable Goods	2.31%
Printing	2.21%
Wholesale Non-Durable Goods	1.79%

What We Stand For

- Establish a strong manufacturing climate in Illinois
- Develop a tax system that promotes manufacturing
- Champion strong energy policies
- Create a 21st Century Workforce

Your Bottom Line

- Influencing Legislation
- Grant Funds When Available
- Association Health Plan
- Discount Programs
- Nationwide Sourcing Network

Workforce Champion



- Manufacturing Month
- Apprenticeships
- Wage & Salary Surveys
- Impacting Manufacturing Education
- Industry Related Programming

Keeping You Informed

- Morning Digest
- Legislative Updates
- The Illinois Manufacturer
- Relevant & Timely Statewide Programming

Keeping You Connected

- Manufacturers Environmental Group
- Women in Illinois Manufacturing Council
- Next Wave...in Manufacturing Leadership
- HR Forum

PRESIDENT / CEO / OWNER

- Network with statewide peers
- Access to daily manufacturing news
- Connect to State Legislators
- Up to date regulatory information
- Annual Luncheon

GOVERNMENT AFFAIRS & REGULATORY COMPLIANCE

- Strong voice on all issues impacting manufacturers
- Influential voice of manufacturing in Illinois
- Strongest business advocate at the Capitol
- Direct access to lawmakers and regulatory officials

FACILITIES MANAGEMENT

- Energy cost reduction through Constellation Energy
- Sustainability resources
- Resources to maximize shop floor design

MARKETING & SALES

- Nationwide Manufacturers Marketplace
- Publishing opportunities weekly and quarterly
- Advertising Opportunities through publications and website
- Annual IMA Sponsorships

FINANCE & ACCOUNTING

- Annual Tax Conference
- Network with statewide peers
- Tax updates through blogs and programs
- Access to grants when available

MANUFACTURING & OPERATIONS

- Access to resources to advance processing
- Share best practices with statewide peers

HR & WORKFORCE DEVELOPMENT

- Access to training grants
- Healthcare Advisory Board
- Free employee handbook review
- ICATT Apprenticeship program
- Annual statewide salary survey

ENVIRONMENTAL HEALTH & SAFETY

- Access to EH&S experts
- OSHA 10 hour class
- Regulatory updates through environmental group

SUPPLY CHAIN & PROCUREMENT

- Discounts on uniforms, energy, shipping, environmental services
- Access to the nationwide Manufacturing Marketplace



We don't just have memberships;
we have **relationships** with **cutting**
edge businesses.

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JOIN US!

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