Boldly Moving Makers Forward
MEET THE TEAM

Mark Denzler
President & CEO
MEET THE TEAM

Cindy Tomei
VP, Membership Growth & Engagement

Randy Prince
Business Development Manager

Ken DiFrancesca
Business Development Manager
Great in a Crisis...
IMA At the Forefront

- Defining Essential Businesses
- Taking the Lead in Securing PPE
- Serving on State & City Task Forces
- Providing Daily Accurate Communications
Great in a Crisis...

Leading the way

• Re-Opening Guidebook
• Manufacturing Sourcing Center
• Workers’ Comp Advocacy
• Hosting Vital Timely Webinars
Who is the IMA?

Founded in 1893...Really

• Serving Manufacturers Longer than Anyone
• THE Voice in Advocacy
  • Manufacturers Purchase Credit
  • Research & Development Credit
  • Education Foundation
  • Meet your Legislators in the State and in D.C.
• The only statewide association that has your back
Meet Our MAKERS

The IMA at a Glance

IMA Membership by Size (FTE)

- 0-49: 31.40%
- 50-249: 43.90%
- 250-999: 16.70%
- 1000 or more: 8.00%

IMA Membership by Industry

- Heavy Equipment: 16.93%
- Fabricated Metal: 16.19%
- Food/Beverage: 12.20%
- Chemical: 8.73%
- Other: 7.89%
- Paper: 6.52%
- Plastics: 6.41%
- Steel: 5.99%
- Electronics: 5.99%
- Transportation Equipment: 4.31%
- Petroleum/Energy: 2.52%
- Wholesale Durable Goods: 2.31%
- Printing: 2.21%
- Wholesale Non-Durable Goods: 1.79%

IMA Membership by Ownership

- Private Corporation: 63.62%
- Private Sub-S Corp.: 10.56%
- Sole Ownership: 8.04%
- Limited Liability Company: 7.41%
- Public Corporation: 7.09%
- Other: 3.28%
Our Growth Agenda

What We Stand For

• Establish a strong manufacturing climate in Illinois
• Develop a tax system that promotes manufacturing
• Champion strong energy policies
• Create a 21st Century Workforce
Your Bottom Line

- Influencing Legislation
- Grant Funds When Available
- Association Health Plan
- Discount Programs
- Nationwide Sourcing Network
Workforce Champion

- Manufacturing Month
- Apprenticeships
- Wage & Salary Surveys
- Impacting Manufacturing Education
- Industry Related Programming
Keeping You Informed

• Morning Digest
• Legislative Updates
• The Illinois Manufacturer
• Relevant & Timely Statewide Programming
Keeping You Connected

• Manufacturers Environmental Group
• Women in Illinois Manufacturing Council
• Next Wave...in Manufacturing Leadership
• HR Forum
Benefits of the IMA

**PRESIDENT / CEO / OWNER**
- Network with statewide peers
- Access to daily manufacturing news
- Connect to State Legislators
- Up to date regulatory information
- Annual Luncheon

**GOVERNMENT AFFAIRS & REGULATORY COMPLIANCE**
- Strong voice on all issues impacting manufacturers
- Influential voice of manufacturing in Illinois
- Strongest business advocate at the Capitol
- Direct access to lawmakers and regulatory officials

**HR & WORKFORCE DEVELOPMENT**
- Access to training grants
- Healthcare Advisory Board
- Free employee handbook review
- ICATT Apprenticeship program
- Annual statewide salary survey

**ENVIRONMENTAL HEALTH & SAFETY**
- Access to EH&S experts
- OSHA 10 hour class
- Regulatory updates through environmental group

**FACILITIES MANAGEMENT**
- Energy cost reduction through Constellation Energy
- Sustainability resources
- Resources to maximize shop floor design

**SUPPLY CHAIN & PROCUREMENT**
- Discounts on uniforms, energy, shipping, environmental services
- Access to the nationwide Manufacturing Marketplace

**MARKETING & SALES**
- Nationwide Manufacturers Marketplace
- Publishing opportunities weekly and quarterly
- Advertising Opportunities through publications and website
- Annual IMA Sponsorships

**FINANCE & ACCOUNTING**
- Annual Tax Conference
- Network with statewide peers
- Tax updates through blogs and programs
- Access to grants when available

**MANUFACTURING & OPERATIONS**
- Access to resources to advance processing
- Share best practices with statewide peers

For more information about the Illinois Manufacturers’ Association, please call (800) 875-4462 or email the IMA at ima@ima-net.org.
We don’t just have memberships; we have relationships with cutting edge businesses.
JOIN US!
IMA@IMA-NET.ORG
217-522-1240
www.ima-net.org

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